



# **MONETARY** NON-NEUTRALITY **IN THE CROSS-SECTION**

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*by Elisa Rubbo*

*Discussion by Ludwig Straub, Harvard*

# MOTIVATION: UNEQUAL TIMES ...

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- Live in unequal times ...
  - rising inequality
  - unequal recovery from Covid pandemic
  - energy crisis
  - climate change / green transformation

# MOTIVATION: UNEQUAL TIMES ...

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- Live in unequal times ...
  - rising inequality
  - unequal recovery from Covid pandemic
  - energy crisis
  - climate change / green transformation
- Only natural to ask: Does monetary policy, e.g. current monetary tightening,
  - ... **exacerbate** those inequalities?
  - ... or **mitigate** them?

# HETEROGENEOUS EFFECTS OF MONETARY POLICY

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- Need to study the heterogeneous effects of monetary policy ...
  - across industries and / or workers
- Many dimensions of heterogeneity come to mind ...
  - durable / investment goods producers, construction *McKay-Wieland, Winberry-vom Lehn*
  - balance sheets, asset revaluation, unhedged interest exposures *Auclert, Ottonello-Winberry, HANK...*
  - exchange rate exposure, exporters vs. importers *Auclert-Rognlie-Souchier-Straub, Ottonello-Perez, Zhou*
  - heterogeneity in price or wage rigidity *Aoki, Benigno, Rubbo, Pasten-Schoenle-Weber*

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*Focus of this paper (for now)*

*Main finding: this channel alone can be powerful!*

# ROADMAP

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- Review of the current version of the paper
- Three comments on: direction of the paper, model, relation to literature

# REVIEW OF THE PAPER

# THE MODEL

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- Aspiration: “Make Baqaee-Farhi useful for (monetary) policy analysis”



# THE MODEL

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- Aspiration: “Make Baqaee-Farhi useful for (monetary) policy analysis”
- Specifically, start with the most complicated Baqaee-Farhi model
  - “HA-IO”: many distinct consumers, producers, fixed factors
  - I-O linkages among producers, het. consumption baskets, ownership patterns

# THE MODEL

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- Aspiration: “Make Baqaee-Farhi useful for (monetary) policy analysis”
- Specifically, start with the most complicated Baqaee-Farhi model
  - “HA-IO”: many distinct consumers, producers, fixed factors
  - I-O linkages among producers, het. consumption baskets, ownership patterns
- Make it more complicated along four dimensions:
  - add price (+ wage) rigidities
  - flexible labor supply and something resembling investment
  - dynamics: full infinite horizon economy
  - monetary policy rule (for now money supply rule)

# HOW COMPLICATED IS THIS?

$$\left\{\begin{array}{l} \boldsymbol{\pi}_t = \kappa \mathbf{l}_t - \mathcal{V} \mathbf{p}_{t-1} + (I - \mathcal{V}) \rho \mathbb{E} \boldsymbol{\pi}_{t+1} \\ \mathbf{l}_t = (I - \mathcal{X})^{-1} [\mathbf{1} \bar{l} + \mathcal{F}(\mathbf{p}_{t-1} + \rho \mathbb{E} \boldsymbol{\pi}_{t+1})] \\ \pi_t^Y + \bar{y}_t = m_t - p_{t-1}^Y \end{array}\right.$$

Phillips curves

cross-sectional demand

aggregate demand

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consumption - leisure

capital utilization

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$$\mathbf{c}_t + \beta_C^T \mathbf{p}_t = S_C^{-1} \left[ diag(\boldsymbol{\Lambda}_L) (\mathbf{l}_t + \mathbf{w}_t) + \mathcal{Z}^T \frac{\Phi_K}{1 + \Phi_K} diag(\boldsymbol{\Lambda}_K) (\mathbf{u}_t + \mathbf{r}_t) - \Xi^T diag(\bar{\lambda}) (\mathbf{m} \mathbf{c}_t - \mathbf{p}_t) + \mathbf{T} \mathbf{B}_t \right] \quad (14)$$

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where

$$\mathbf{c}_t + \beta_C^T \mathbf{p}_t = S_C^{-1} \left[ \text{diag}(\boldsymbol{\Lambda}_L) (\mathbf{l}_t + \mathbf{w}_t) + \mathcal{Z}^T \frac{\Phi_K}{1+\Phi_K} \text{diag}(\boldsymbol{\Lambda}_K) (\mathbf{u}_t + \mathbf{r}_t) - \Xi^T \text{diag}(\bar{\lambda}) (\mathbf{mc}_t - \mathbf{p}_t) + \mathbf{T} \mathbf{B}_t \right] \tag{14}$$

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$$\frac{\partial \log(\text{real income})}{\partial \log(\text{factor prices})} = S^{-1} \left[ \begin{pmatrix} I & \mathcal{Z}^T \frac{\Phi_K}{1+\Phi_K} \\ \mathbb{O} & \frac{1}{1+\Phi_K} \end{pmatrix} \text{diag}(\boldsymbol{\Lambda}) \right] - \lambda^T \alpha$$

$$\frac{\partial \log(\text{real income})}{\partial \log(\text{real marginal cost})} = S^{-1} \begin{pmatrix} \Xi^T \\ \mathbb{O} \end{pmatrix} \text{diag}(\bar{\lambda}) - \lambda^T$$



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$$\begin{cases} \boldsymbol{\pi}_t = \kappa \mathbf{l}_t - \mathcal{V} \mathbf{p}_{t-1} + (I - \mathcal{V}) \rho \mathbb{E} \boldsymbol{\pi}_{t+1} & \text{Phillips curves} \\ \mathbf{l}_t = (I - \mathcal{X})^{-1} [\mathbf{1} \bar{l} + \mathcal{F}(\mathbf{p}_{t-1} + \rho \mathbb{E} \boldsymbol{\pi}_{t+1})] & \text{cross-sectional den} \\ \pi_t^Y + \bar{y}_t = m_t - p_{t-1}^Y & \text{aggregate demand} \end{cases}$$

**Proposition 1.** *Sector-by-agent Phillips curves are given by*

$$\boldsymbol{\pi}_t = \kappa \mathbf{l}_t - \mathcal{V} \mathbf{p}_{t-1} + (I - \mathcal{V}) \rho \mathbb{E} \boldsymbol{\pi}_{t+1} \tag{23}$$

where the matrix  $\mathcal{V}$  is such that  $\sum_j \mathcal{V}_{ij} = 0$ ,  $(I - \mathcal{V})_{ij} \in [0, 1]$  and, as long as no sector has fully flexible prices ( $\delta_i = 1$ ), the matrix  $I - \mathcal{V}$  is invertible. Moreover,

$$\begin{pmatrix} I - \text{diag}(\boldsymbol{\Lambda})^{-1} \alpha^T \lambda \\ \mathbb{O} \end{pmatrix} \frac{\Phi_K}{1 + \Phi_K} \text{diag}(\boldsymbol{\Lambda}) \begin{pmatrix} \mathbf{l} \\ \mathbf{u} \end{pmatrix} = \begin{pmatrix} \alpha, \frac{\partial \log(\text{real income})}{\partial \log(\text{factor prices})} \end{pmatrix} - \Theta \left( (I - \Omega)^{-1} \alpha, (I - \Omega)^{-1} \alpha \right) \begin{pmatrix} \mathbf{w} \\ \mathbf{r} \end{pmatrix} \tag{20}$$

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$$\begin{aligned} \kappa &\equiv \Delta (I - \Omega \Delta)^{-1} \alpha \kappa^w \mathcal{E} && \in \mathbb{R}^{N \times H + F} \\ \mathcal{V} &\equiv \Delta (I - \Omega \Delta)^{-1} \left[ I - \alpha \kappa^w \underline{\lambda}^T (I - \Delta) (I - \Omega \Delta)^{-1} \right] (I - \Omega) && \in \mathbb{R}^{N \times N} \end{aligned} \tag{24}$$

The matrix  $\kappa^w \mathcal{E}$  is the slope of the (flexible) factor price Phillips curves. The expressions for  $\kappa^w$ ,  $\mathcal{E}$ , and  $\underline{\lambda}$  are

$$\mathbf{c}_t + \beta_C^T \mathbf{p}_t = S_C^{-1} \left[ \text{diag}(\boldsymbol{\Lambda}_L) (\mathbf{l}_t + \mathbf{w}_t) + \mathcal{Z}^T \frac{\Phi_K}{1 + \Phi_K} \text{diag}(\boldsymbol{\Lambda}_K) (\mathbf{u}_t + \right.$$
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$$\begin{aligned} \kappa^w &\equiv \left[ I - \beta^T \Delta (I - \Omega \Delta)^{-1} \alpha - \begin{pmatrix} \text{wealth effect} \\ \mathbb{O} \end{pmatrix} \right]^{-1} && \in \mathbb{R}^{H + F \times H + F} \\ \mathcal{E} &= \begin{pmatrix} \Gamma \text{diag} \left( \frac{\boldsymbol{\Lambda}_L}{\mathbf{s}_C} \right) + \Phi_L & \Gamma S_C^{-1} \mathcal{Z}^T \frac{\Phi_K}{1 + \Phi_K} \text{diag}(\boldsymbol{\Lambda}_K) \\ \mathbb{O} & \Phi_K \end{pmatrix} && \in \mathbb{R}^{H + F \times H + F} \\ \underline{\lambda}^T &\equiv \begin{pmatrix} (I - \Gamma) \lambda_C^T + \Gamma S_C^{-1} \Xi^T \text{diag}(\bar{\lambda}) \\ \lambda_U^T \end{pmatrix} && \in \mathbb{R}^{H + F \times N} \end{aligned}$$

and

$$\text{wealth effect} \equiv \Gamma \left( S_C^{-1} \begin{pmatrix} I & \mathcal{Z}^T \frac{\Phi_K}{1 + \Phi_K} \end{pmatrix} \text{diag}(\boldsymbol{\Lambda}) - [\beta^T \Delta + S_C^{-1} \Xi^T \text{diag}(\bar{\lambda}) (I - \Delta)] (I - \Omega \Delta)^{-1} \alpha \right)$$



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The matrix  $\kappa^w \mathcal{E}$  is the slope of the (flexible) factor price Phillips curves. The expressions for  $\kappa^w$ ,  $\mathcal{E}$ , and  $\underline{\lambda}$  are

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Observation: Daqacc-1 aim is right attention

## stable model ...

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$$\underline{\lambda}^T \equiv \begin{pmatrix} \lambda_1^T, \dots, \lambda_U^T, \lambda_U^T \end{pmatrix} \in \mathbb{R}^{H+P \times N}$$

otation! Bagaee-Farhi is light afternoon reading comparatively.

- It's a lot of math and notation! Baqaee-Farhi is light afternoon reading comparatively.
- Will propose a more tractable model ...

# A (SOMEWHAT) MORE TRACTABLE MODEL

---

- 4 simplifications:
  - Preferences + production functions are Cobb-Douglas
  - Households consume the same bundle (not crucial)
  - Complete markets  $\Rightarrow$  can think of this like a “big family”, pooling their income
  - Infinite Frisch elasticity of labor supply

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Family of households

$$\max \log C + \log \frac{M}{P} - \sum_f N_f$$

$$PC + M \leq \sum_f W_f N_f + \sum_i \Pi_i + M_-$$

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Sectors

$$\Pi_i = \max P_i \prod_f N_{if}^{\alpha_{if}} \prod_j X_{ij}^{\Omega_{ij}} - \sum_f W_f N_{if} - \sum_j P_j X_{ij}$$

price reset w.p.  $\Delta_i$

# THE MONETARY POLICY SHOCK

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$$\% \text{ change in employment} = (\widehat{NW})^{-1} \alpha' \cdot (\mathbf{I} - \Omega')^{-1} \widehat{PY} (\mathbf{I} - \Delta) (\mathbf{I} - \Omega \Delta)^{-1} \alpha \mathbf{1}$$

$$\% \text{ change in employment}_f = \sum_i \frac{\text{Sales}_{i \rightarrow f}}{\text{Income}_f} \times (1 - \Delta_i) \times d \log MC_i$$



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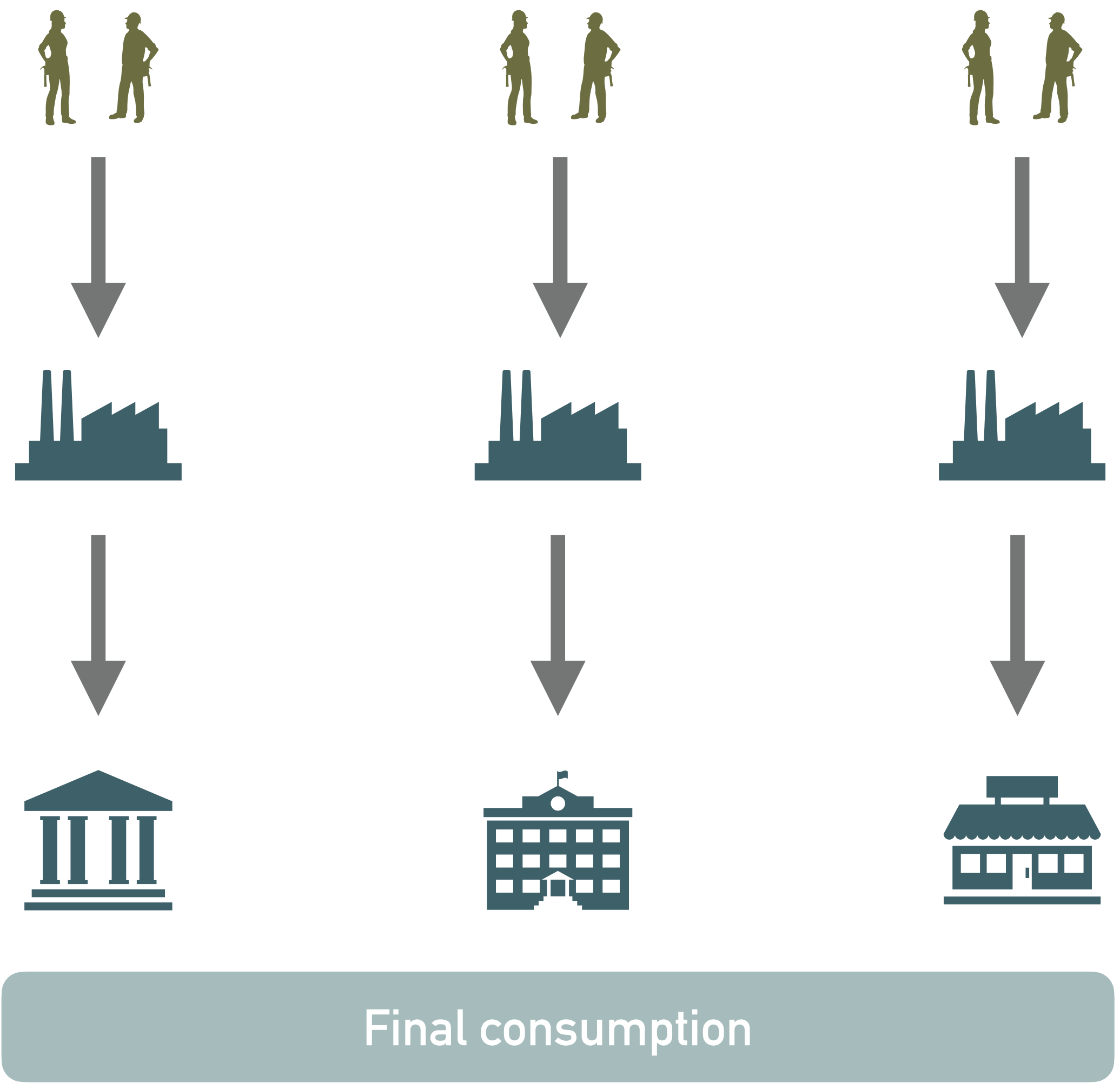
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- Employment gains are larger where there is more price rigidity downstream
  - weights are generalized form of “sales to income” ratios (Basu)

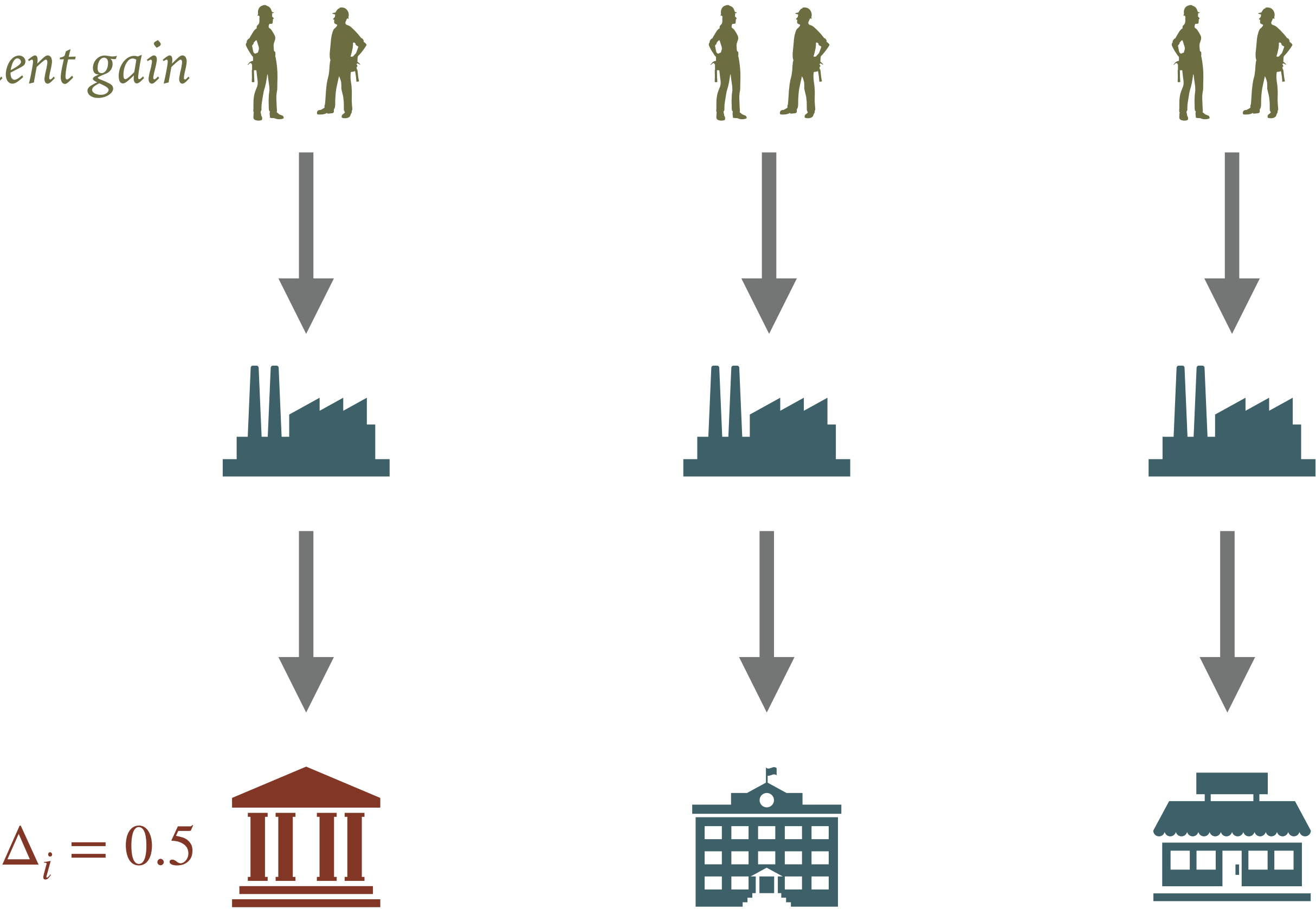
# AN EXAMPLE

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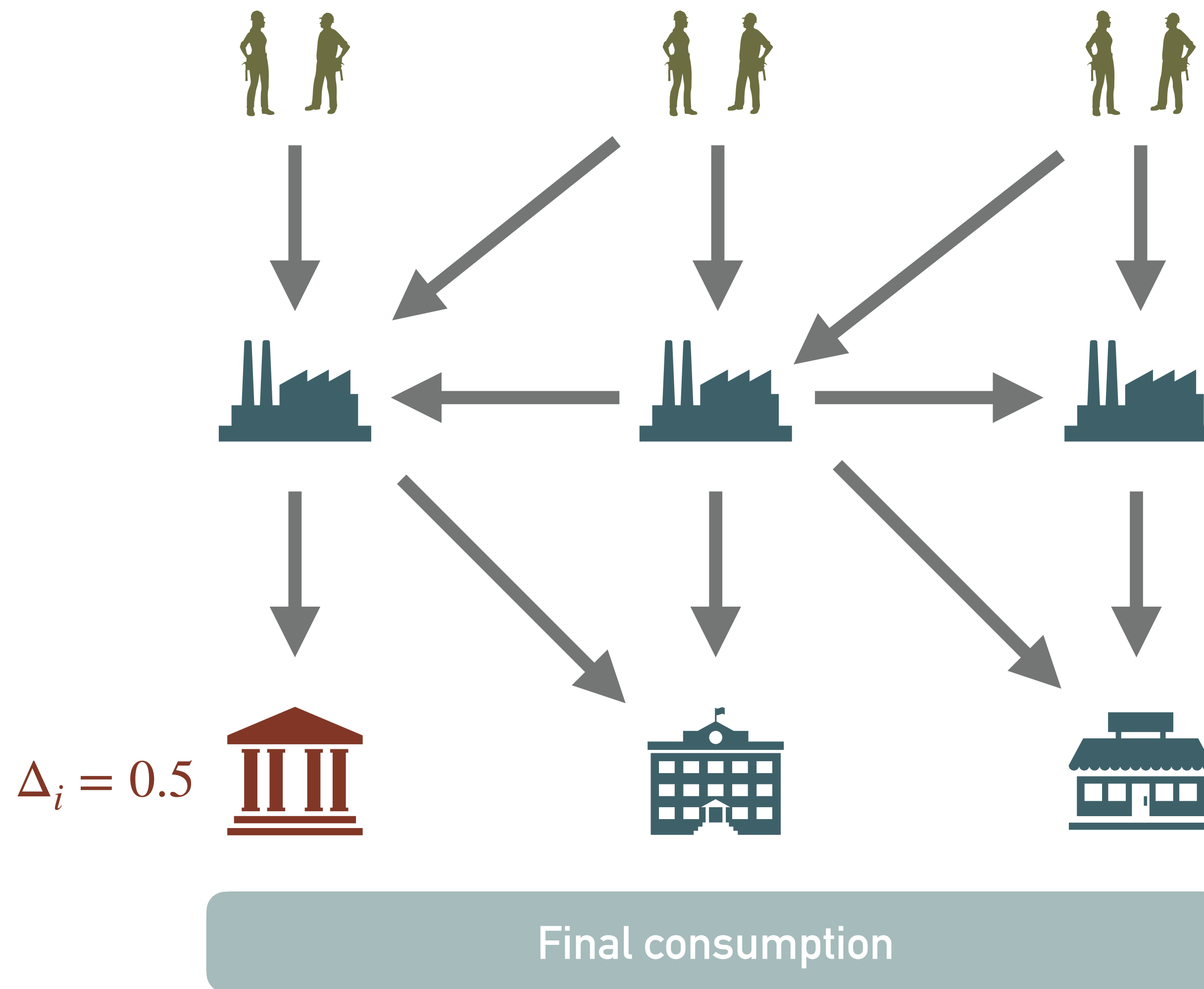
# AN EXAMPLE

*largest employment gain*



# ... BUT WHAT IF STRUCTURE IS MORE COMPLEX?

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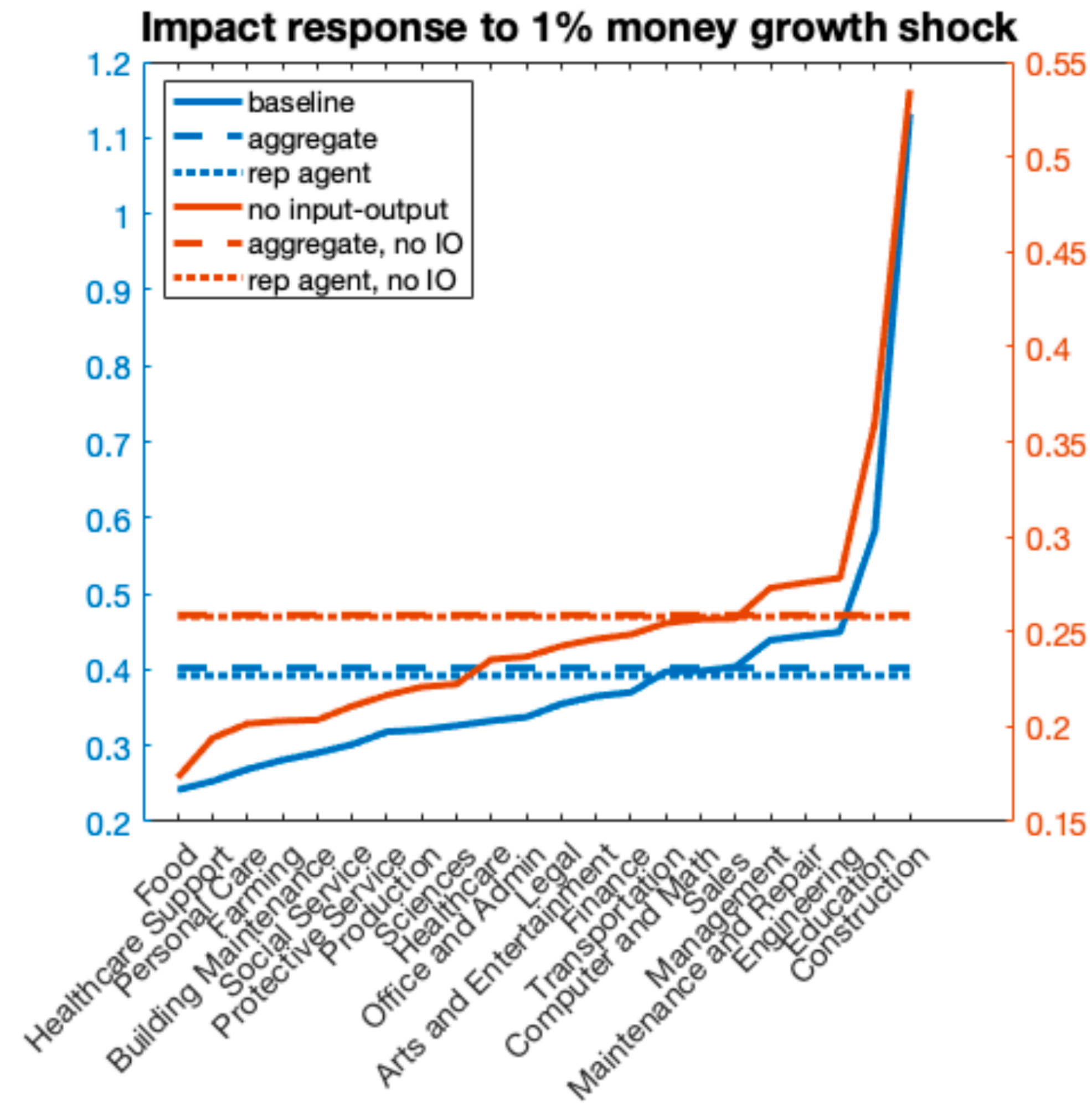
# RELAXING THE 4 SIMPLIFICATIONS

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- What about **deviations from Cobb-Douglas**?
  - Since relative prices move, substitution patterns become relevant.
  - Still remains tractable, since relative prices are not a function of substitution.
- What about **dynamics**? Can probably do it closed form.
- What about **finite Frisch, fixed factors**?
  - This is what makes the model much less tractable.
  - Simplified intuition: where labor is supplied more inelastically, employment moves less, wages more
  - Unclear what happens to nominal income (depends on elasticities)

# FINDINGS IN THE US

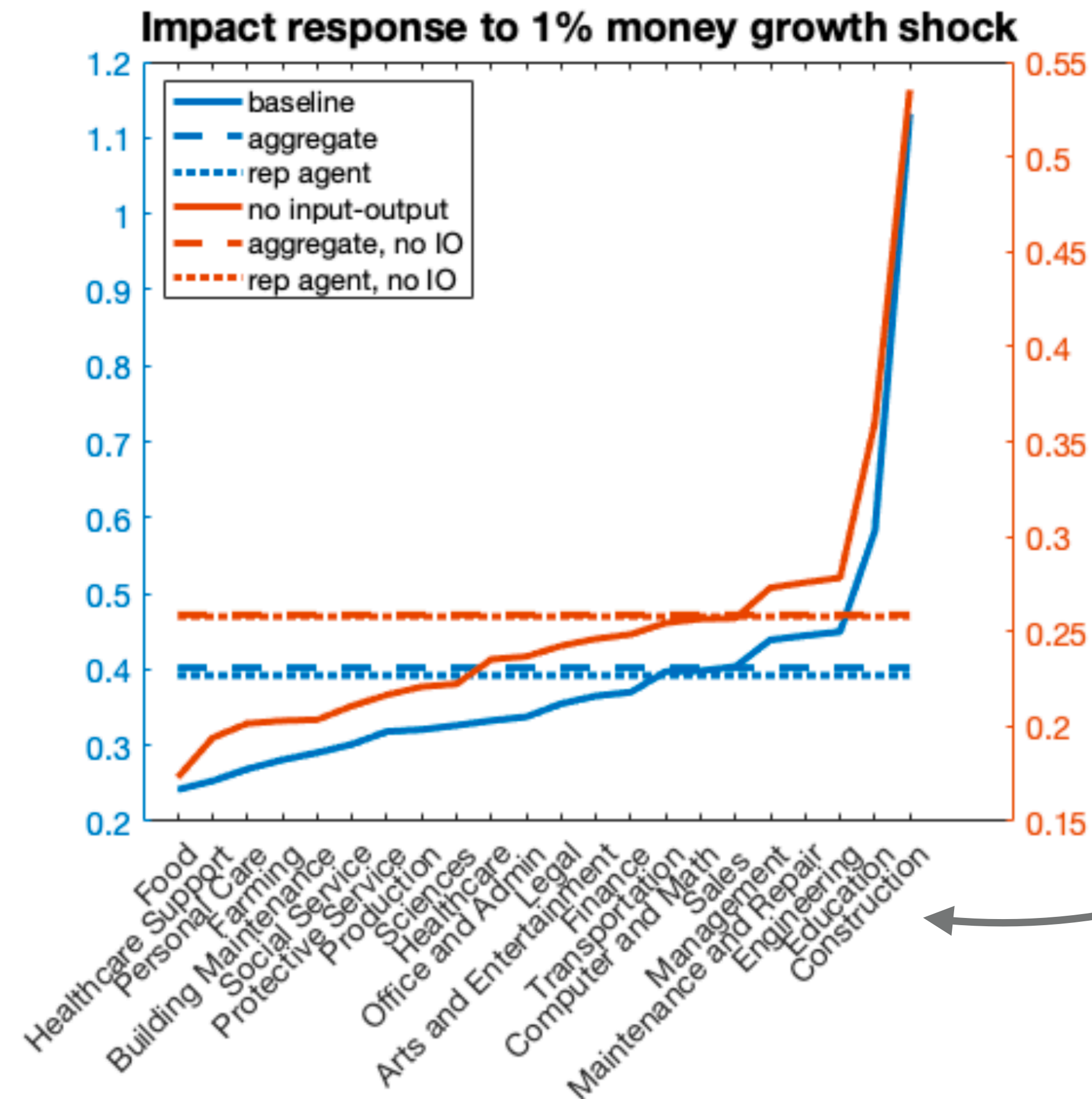
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Does construction have very sticky prices?

# COMMENTS



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  - How do supply chains matter? Decompose empl. response into what is driven by each sector?
- **Route 2: Quantitative. The “CEE/SW route”.**
  - Here all the bells & whistles are necessary.
  - E.g. inflation is inertial in the data, but not the model.
  - Need a proper model of investment: full depreciation + no time lag kill monetary transmission through investment.
  - Need to think about all the other possible sources of heterogeneity!

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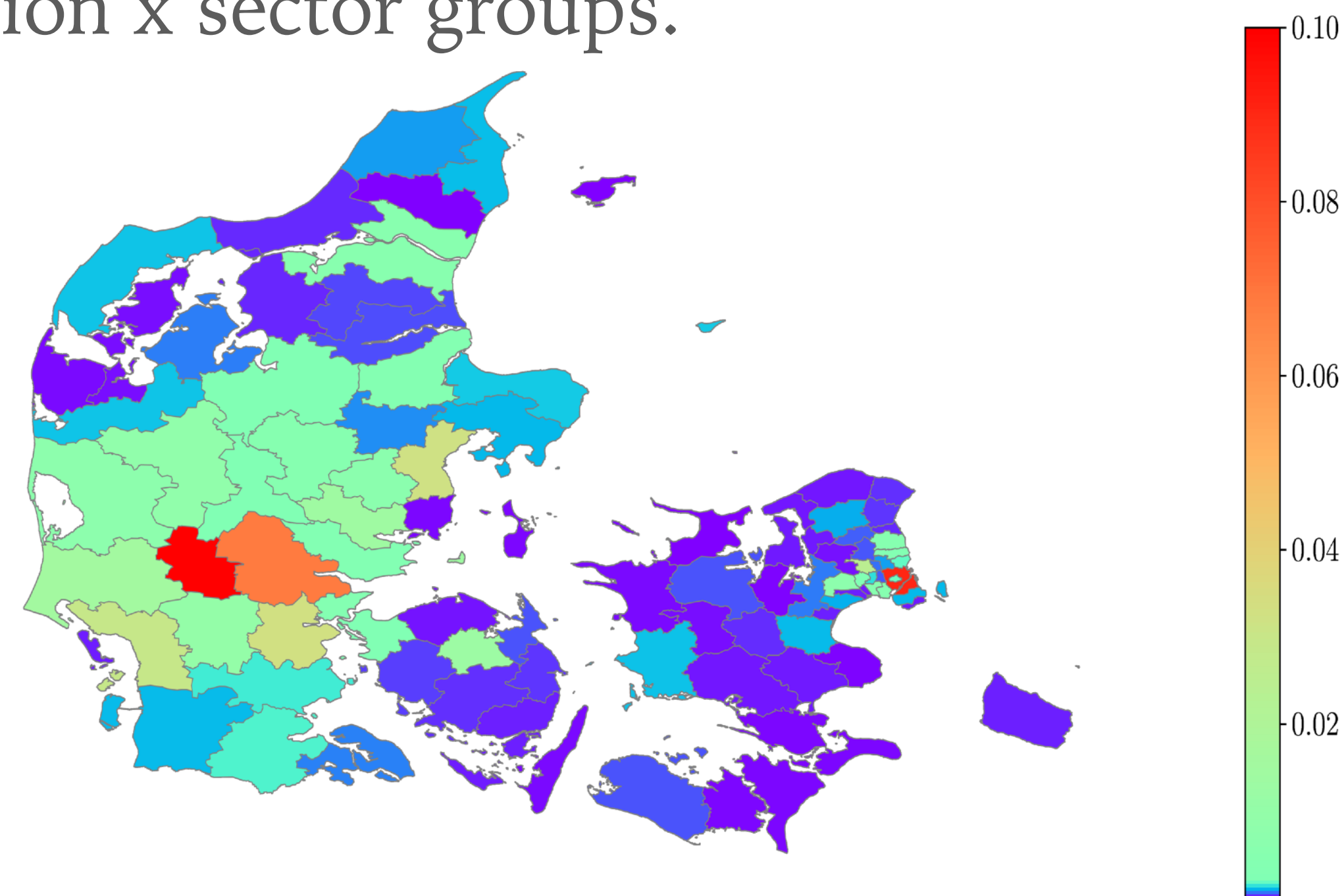
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- Hard to get when households are split by occupation: **heterogeneity in cons. baskets**
- In recent work with Andersen, Hansen, Huber, Johannesen, we disaggregate all flows of Danish national accounts to level of small region x sector groups.
- E.g. see geographical distribution of spending:
- I imagine that such heterogeneity becomes visible once geography is included.





## COMMENT #3: RUBBO 2021 VS RUBBO 2022

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- In my tractable model, predictions for total employment by *sector* (not by factor) are independent of the number of factors.
  - e.g. could collapse all factors into a single one.
- How true is this in the full Rubbo 2022 model?
- How much does Rubbo 2022 (many factors) look like Rubbo 2021 (one factor)?

# CONCLUSION

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- Very exciting new paper on heterogeneous effects of monetary policy!
- Three comments:
  - What is the nature of the paper? Gali or CEE/SW (or both)
  - Price rigidity is all there is (so far)
  - Rubbo 2021 vs. Rubbo 2022