



Issues in Domestic Petroleum–Pricing: The Chilean Experience with Stabilization Funds

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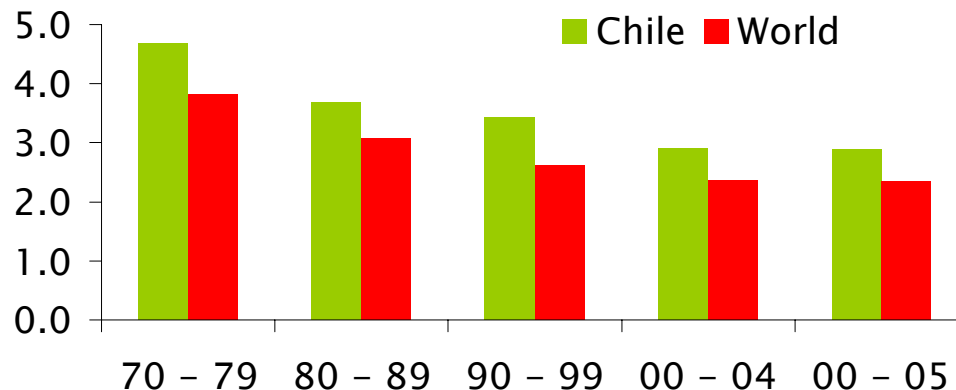


Background

- Chile: Small open economy– pop. 16 mill., PPP per capita GDP US\$11.500.
- Oil market structure: ENAP is the only fuel refining company in Chile (state owned), and direct imports are permitted.

Intensity of oil use

(thousands of barrels per day/ GDP in US\$ billion 2000)



Sources:

World Bank's World Development Indicators 2005.

British Petroleum, Statistical Review of World Energy, June 2005

Consensus Forecast, November 2005

Crude Oil for refining	
Imported	97%
Domestic production	3%
Refined Oil (2005/06)	
Imported	12% – 15%
Domestic production	85% – 88%

2005	
Fuel Imports/GDP	5.4%

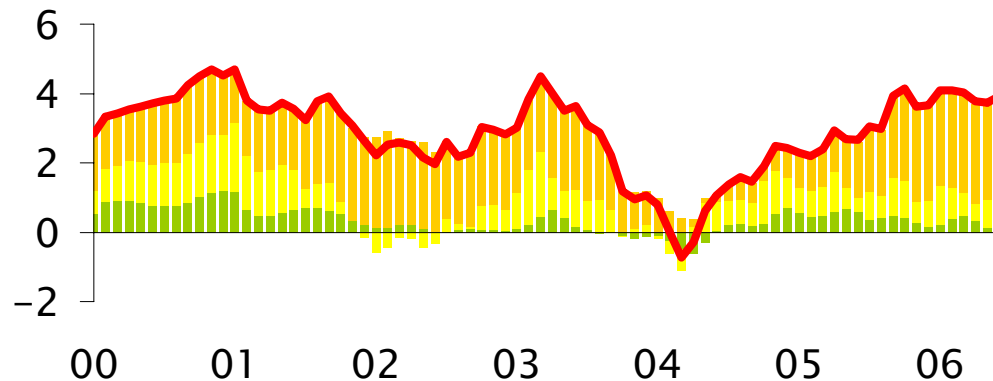


Background

Gasoline price (Ch\$/lt)	
Parity (includes FEPCo)	300
VAT (19%)	57
Fixed tax	199
Markup	56
subsidy/tax	s/t
End Consumer	612 + s/t

Factors Influencing annual CPI inflation: 2000 – 06
(percentage points)

■ cpi_index (4.39%) ■ cpi_fuels (3.97%) ■ rest — cpi



Sources:

Central Bank of Chile

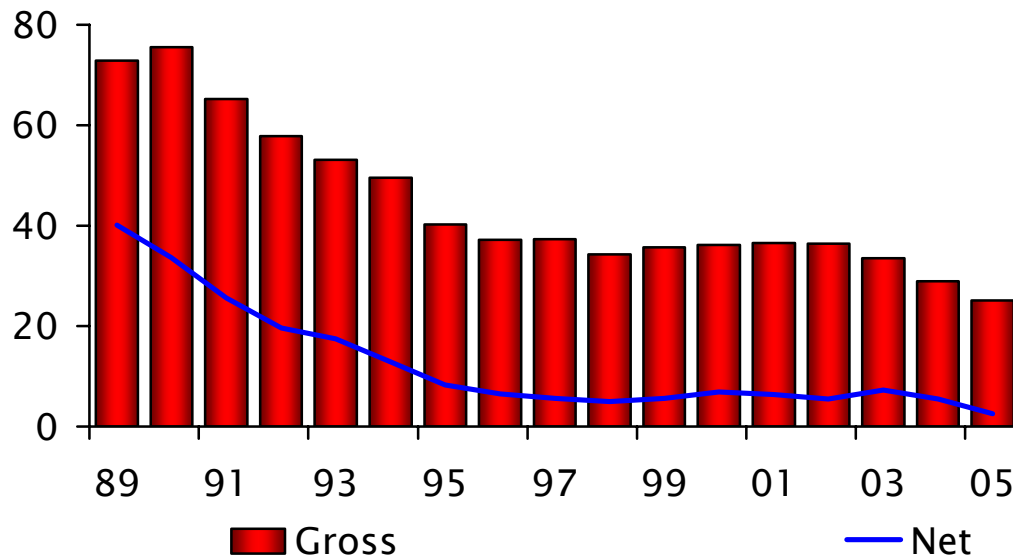
National Statistics Bureau

- Full pass through to fuel prices (besides oil stabilization fund), while public transportation and electric power follow index formulae.
- Fuel prices have both direct and indirect impact on CPI dynamics. Direct effect explains more than 50% of y-o-y inflation variance.



Background

Chile: Public Debt 1989–2005
% GDP



- History of strong fiscal responsibility.
- In 2006 the Central Government became net creditor.
- Fiscal surplus in year ending in July 2006 = 6.4% of GDP.
- Fiscal policy: structural surplus rule equivalent to 1% of GDP since 2000.



General policy principles

- Desire to limit volatility and cushion sudden international oil price changes.
- Without hindering relative prices and “correct” long run incentives.
- With limited fiscal cost.
- Without excessively depending on ad-hoc systems.
- Without deterring the possibility of direct imports.



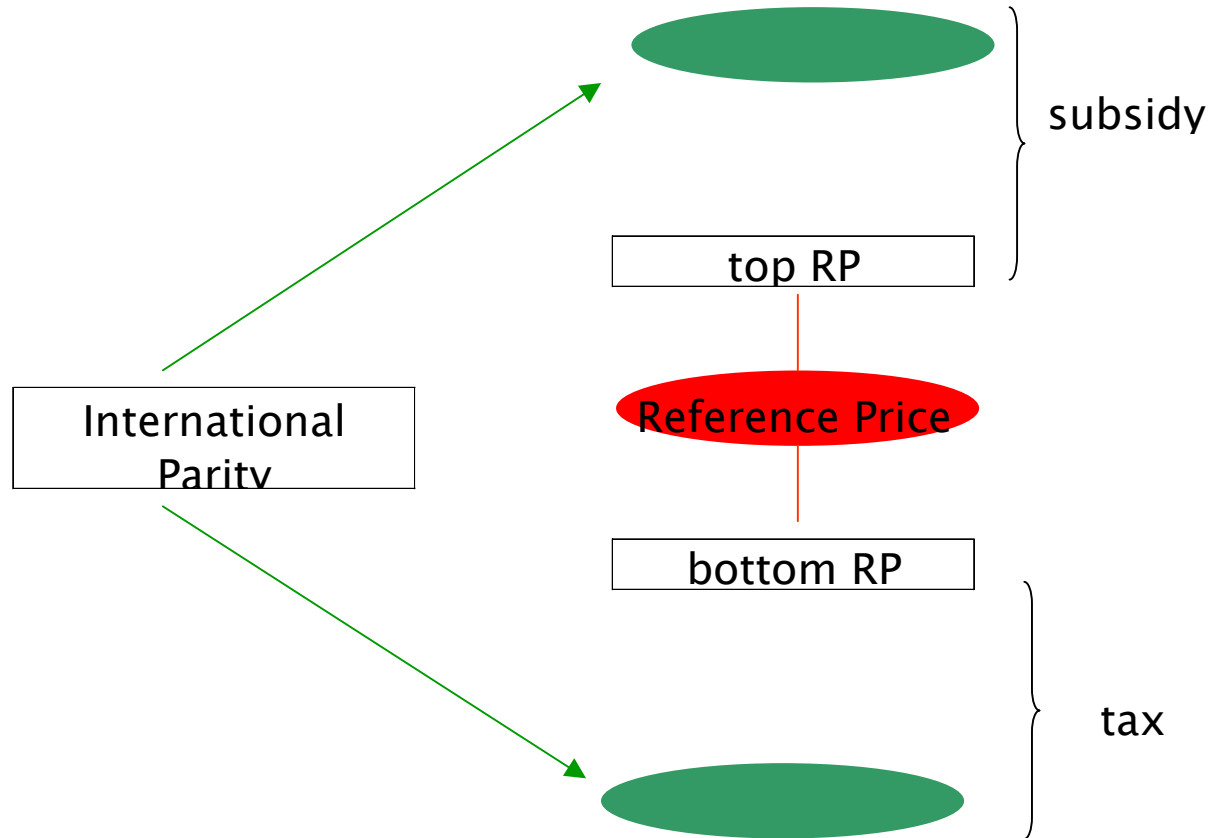
Three issues to analyze

- **Issue 1:** Rules vs discretion in managing the stabilization fund.
- **Issue 2:** Fiscal cost.
- **Issue 3:** Broad intervention vs subsidies targeted to particularly vulnerable groups.



Issue 1: Rules vs discretion in setting reference price

Fund's Mechanics:





Issue 1: Rules vs discretion in setting reference price

Three vintages since the fund started:

	1991	2000	2005/06
Adjustment Frequency	Ad – hoc	Weekly	Weekly
Formula	Implicit (historic price + expected long term price)	Public, inputs by energy commission	Public, average of past and future WTI plus adjustable refinery differential
subsidy/tax	Fixed	Contingent to fund resources	Fixed



Substantial discretion



Strong rule



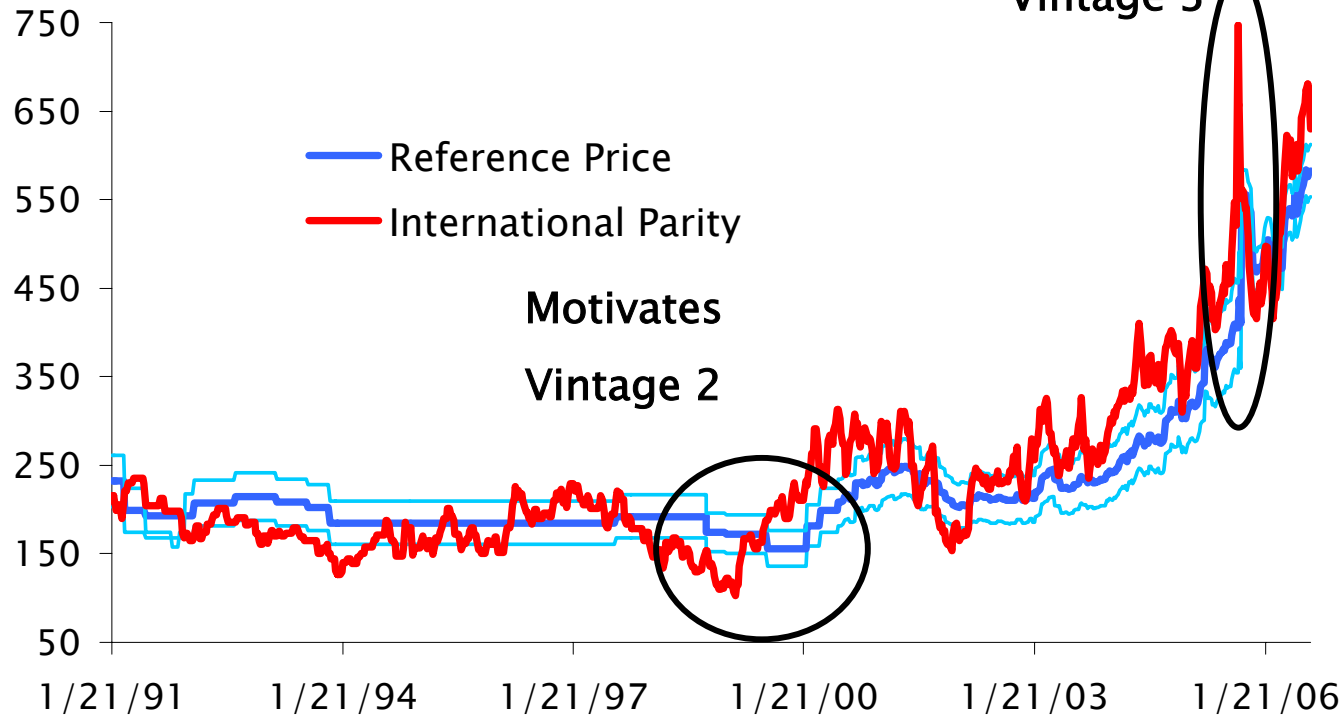
Restricted discretion



Issue 1: Rules v/s discretion in setting reference price

Gasoline prices

(US\$/m3)

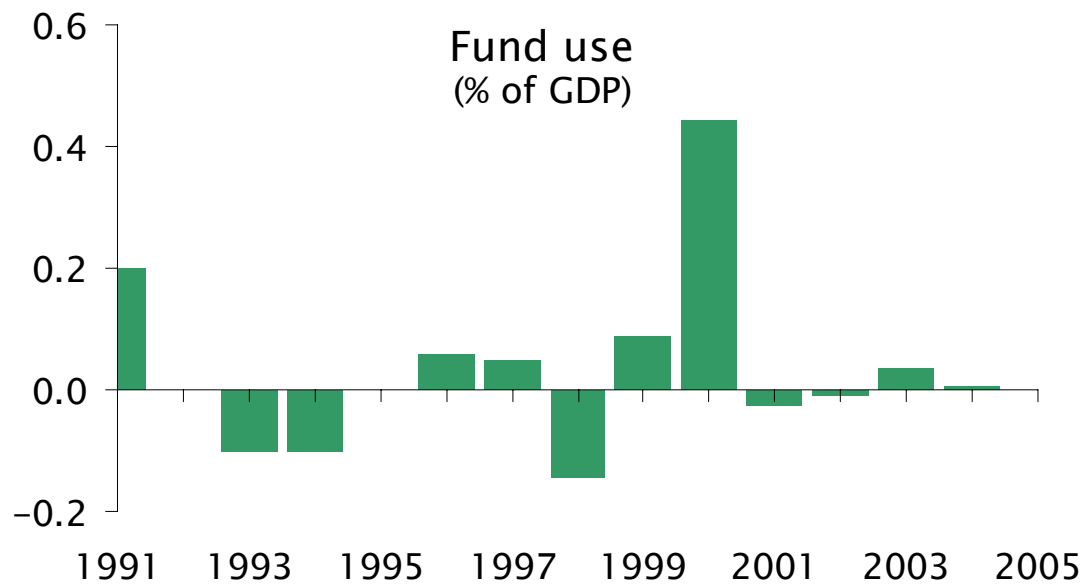


Source: CNE



Issue 2: Fiscal cost

- Cumulative to date: under US\$500 mill.
- Average (1991–2005): 0.03% of GDP per year.





Issue 2: Fiscal cost

- No easy solution to limit fiscal cost.
- Stop-loss mechanisms:
 - Vintage 1: No mechanism.
 - Problem: the fund can suddenly run out of money.
 - Vintage 2: Subsidies had to be adjusted such that fund is enough to finance 12 weeks at current prices.
 - Problem: after a persistent shock, no protection to new shocks
 - Vintage 3: Reference price should be truly contingent to persistent price changes. Direct ENAP accounting.



Issue 3: Targeted subsidies

- Direct money subsidies help to overcome two fund shortcomings:
 - Allow prices to convey correct signals (reflect relative scarcity)
 - Targets more vulnerable groups

	total	Expenditure Structure (%)				
		1	2	3	4	5
Gasoline	2.39	0.68	1.18	1.89	2.57	3.09
Public Bus	2.55	5.6	4.94	4.5	2.81	0.66
Propane	1.22	1.86	1.69	1.58	1.29	0.84

- Direct subsidies to poorest families (out of 4.7 million), identified by the social security net. Total = US\$ 79 mill.
 - 2004: 965,000 beneficiaries, US\$18 ea.
 - 2005: 1,470,000 beneficiaries, US\$29 ea.
 - 2006: 570,000 beneficiaries, US\$33 ea.



In a nutshell

- **Issue 1:** No easy solution to balance rules vs discretion. It is important to have some rules such that persistent shocks get reflected.
- **Issue 2:** Fiscal situation is key in ability to limit shock's effects. Stop-loss mechanisms help.
- **Issue 3:** Targeting can be done and is efficient.



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